

Sales

Are you looking to integrate your sales planning with your operations?

With the Microbizz Sales module you can manage your sales meetings, follow ups and quotations. You can register prospects and follow the pipeline development. You can create effective follow up procedures. And you can even do mail campaigns.

With everything based on real time data, you can have a 24/7 overview of ongoing sales cases, prospects, status in relation to budgets and much more.

By using the Sales module as part of your Microbizz solution, you integrate your sales activities and planning with the rest of your operations. It could be that your service department discover sales potential in connection with a service task or the other way around, that your sales organization find leads for new service tasks.

With Microbizz, this could easily be created in the Sales module, as a quotation for follow up.

The Microbizz Sales Module functionality

Sales Planning

- Efficient planning based on sales budgets, customer types, campaigns, schedules and more
- Create plans according to relevant parameters such as goals, resources and schedules



Campaigns

- Easy to plan and manage campaigns – based on e.g., customer segmentation, sales goals, resources



Budgeting

- Numerous possibilities for budgeting – e.g. per sales person, per team, per campaign

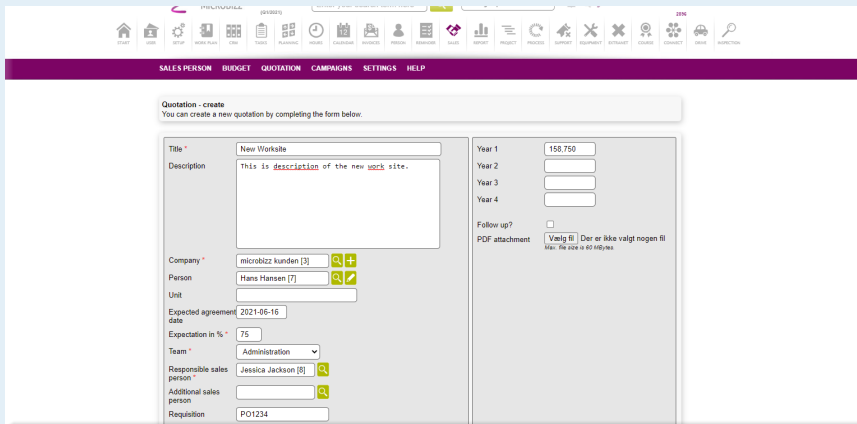


Reporting and Live view

- Quick and easy to pull reports, get an overview, status, live view, graphical overview

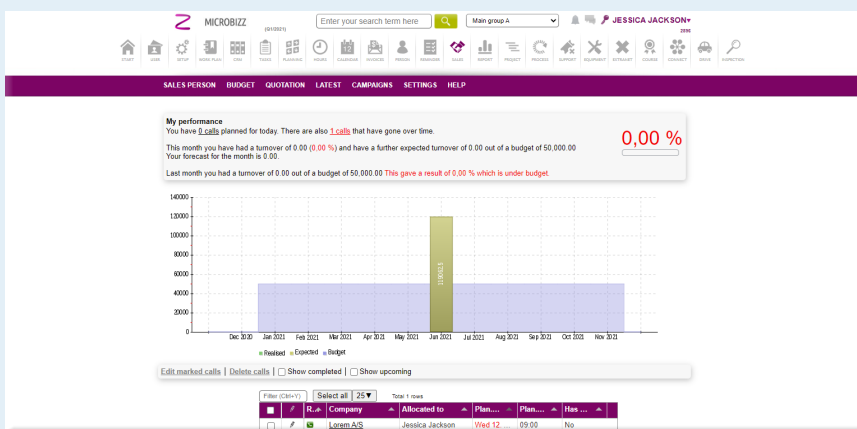


Sales



Create quotations
and follow status

Visit our knowledge
base in **Micropedia** to
find detailed information
and documentation on
functionality and usage
of Microbizz modules
LINK



Real time overview of sales results and performance
compared to budgets

Benefits



Less administration

Driving your sales and budgets 100% digitally and sharing information between all relevant parties as real time data, will significantly decrease time for sales administration and follow up.



Increased productivity

Spending less time on administration and planning will increase the overall productivity in your sales department.



Increased earnings

Less administration and increased productivity, combined with the integration of your sales activities with your operations and a strong tool for sales planning and follow up, should have positive impact on your earnings.

For more information, please contact:

info@ventu.dk